Verl Workman | Partner

Over the course of a career now spanning nearly 20 years, Verl Workman has delivered over 1,000 seminars, webinars, keynote addresses and other motivational messages to real estate and sales professionals worldwide. More importantly, he's also delivered remarkable results. His experience and expertise in all aspects of sales, marketing, promotion, management and technology have enlightened and empowered helped thousands of professionals to expand their knowledge and achieve their goals.

Like all great teachers and coaches, Verl brings a contagious enthusiasm to every seminar, session and event. His philosophy regarding professional training has always been *"If it's not fun, I'm not going!"*
and believes you deserve programs that live up to those expectations. His winning attitude and undying passion infuse every encounter with a sense of discovery that make learning easy and genuinely enjoyable.

Verl's credentials and accomplishments include:

- Co-founder of Pinnacle Quest Consulting and Verl Workman Seminars
- Co-founder of Automation Quest (acquired by Homes.com in 1999)
- Executive Committee member for Homes.com
- Successful, Active Real Estate Agent & Business Owner
- National Sales Manager & Trainer
- Developer of "The Critical Path" Sales Method
- Author of several Accredited Continuing Education Courses in multiple U.S. States

Whether you're new to sales or a seasoned veteran, Verl's approach is bound to unleash your unique selling skills, uncover your profit potential, peak your interest and inspire you to new heights.

Brent Gray | Partner

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